

# Let's make a Difference!

Provides Clients With an Extensive  
and Personalised Range of Integrated Services



# About McMillan



McMillan is a global organization of Certified Public Accountants and Chartered Accountants spread across more than 72 Countries, with above 250 offices across the globe, employing more than 3200 professionals, engaged in providing clients a broader spectrum of services such as ERP implementation, legacy data migration, VAT and other taxation, book keeping and accounting, financial advisory and management consultancy services in a quality and timely manner. We are committed to build long term association with our clients and all our business interactions are based on integrity and confidentiality.



# Our Team



At McMillan, we have a mixture of CPAs, Chartered Accountants, Semi Qualified CAs/CPAs and Finance Graduates to support our clients. Our goal is to find solutions for every accounting and software problem that arises, from the smallest businesses to the largest, because these companies spend a lot of money on technical team and accounting but are unable to control the outcomes.

Our team consists of highly qualified professionals having more than 20 years of experience in the field of Finance, Accounting, Taxation and ERP Consulting. We confidently proclaim that we are the best bet for our clients, in terms of performance, delivery, ethics and commitment. In order to help businessmen improve their businesses by helping them submit their taxes and returns on time, we have designed software that was guided and instructed by the accounting team and constructed by the technical team. Our solutions are inspired by the vast experience of our team, deduced from the vantage point of experience and qualifications of our team, that helps our clients to achieve their goals faster, sustainably.

# IT Services

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## Legacy data migration services

We have tools and experienced resources to migrate your data and opening balances from existing system to the new ERP system.



## Logistics, Sales, Trading, E-Invoicing, HR& Employee Payroll solutions



## Custom ERP Implementation



## CRM solutions



## Odoo ERP Implementation, Training, User Support and Customization



## Accounting software solutions



## ERPNext Implementation, Training, User Support and Customization



## Cloud Migration

Transferring your on-premise application to cloud.



Website design and Development



Development of Customised solutions



Mobile App development



ERP Implementation project management services



Post Go-Live Support



Cloud implementation and Support



E-Invoicing Solutions



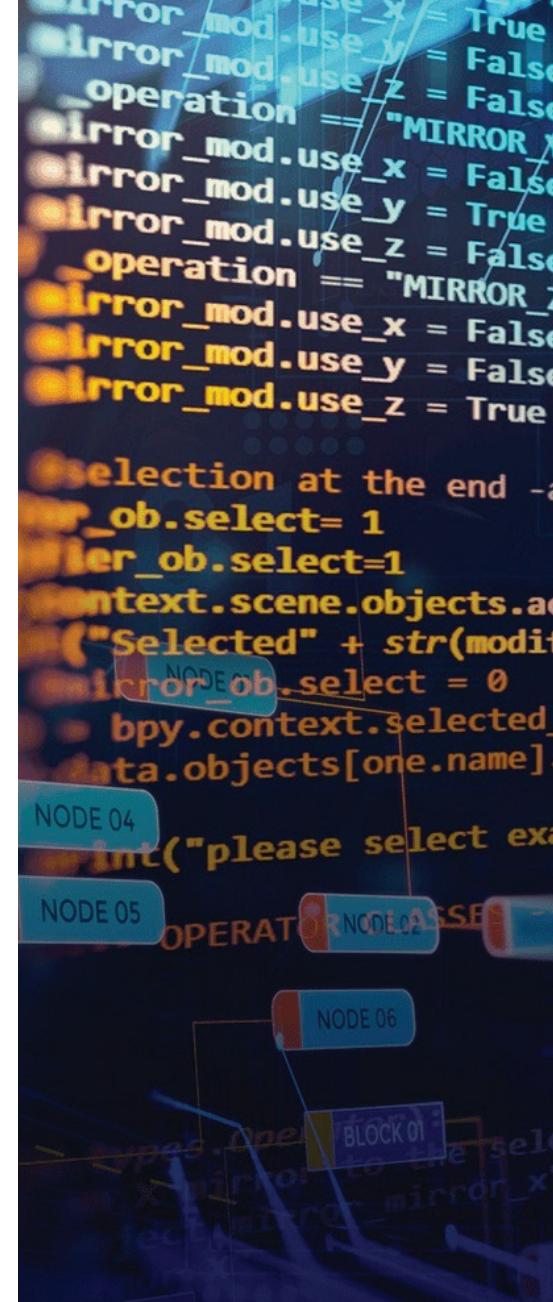
Windows App development



Training for the CRM and ERP features.



User training and continuous support.



## FINANCIAL CONSULTING SERVICES

# Book Keeping / Accounting Services.

- Book Keeping and Accounting for Individuals, Firms, NGOs and Companies located in USA, UK, Europe, Canada, Australia, Middle East and other countries.
- Payroll processing of Companies located in USA, UK, Europe, Canada, Australia, Middle East and other countries.
- Outsourcing of partial or full accounting functionalities of a business entity.
- Design, implementation and review of accounting manual, and preparation of Standard Operating Procedures (S.O.P)
- Advice on various Standards like IFRS, GAAPs, Ind AS etc.
- Budget creation
- MIS & Financial Reporting
- CFO Outsourcing





## FINANCIAL CONSULTING SERVICES

# Auditing & Assurance Services



- Forensic Audit
- Statutory audit
- Internal audit
- Bank Concurrent audit
- Bank Statutory audit
- Stock audit
- Due diligence Certification
- Tax Audit

## FINANCIAL CONSULTING SERVICES

# CFO Outsourcing

As CFOs are experienced and highly qualified professionals, the cost to the company to keep them on payroll is usually very high. We provide an affordable solution for this, by providing outsourced services of our highly qualified and experienced professionals, who are under our payroll.





## FINANCIAL CONSULTING SERVICES

# Taxation

All tax matters including period submissions, consultancy, appeals etc.



**Income Tax**



**GST**



**VAT Consultancy**



**ZAKAT Consultancy**



**Corporate Tax**



**Double taxation  
avoidance  
agreements**



**Transfer Pricing**



**Withholding  
Tax / TDS / TCS**



FINANCIAL CONSULTING SERVICES

## Start-up Services

- Feasibility Study and Project Reports
- Obtaining Business licenses and approvals.
- Setting up various departments
- Market Research
- Filing and submission of various reports and returns in connection with start-up.
- Setting up Policies and S.O.Ps (STD Operating Procedures )
- Company / Entity incorporation
- Start-up funding.
- Operational Services such as Book Keeping & Accountancy Services VAT / GST / TDS /WHT (With Holding Tax)/ Other tax Compliances.

→ Perioding Tax submissions such as VAT / GST / Zakat / Income Tax / WHT etc.

→ Payroll Services

→ Pricing

→ Cash flow analysis

→ Audit support

→ Preparation of Financial forecasting

→ Budget creation

→ MIS & Financial Reporting





## WHY MCMILLAN ERP?

Our services are tailored by our qualified and experienced finance team, in sync with our programmers. This helps us to stitch the best fabric of ERP that suits our clients, as hundreds of testimonials of our clients proclaim aloud. Our consultants are engaged not only in ERP Consultancy, but VAT, Accounting, Audit, other taxation and financial consultancy services. Therefore, they have a comprehensive insight of the business and the solutions suggested by them have a unique glitter of value addition. McMillan understands the requirements of our clients & provides proper ERP solutions and our service **DO NOT STOP THERE** ... !!! We continue to serve other consultancy services. We are at a call or message away for your accounting, taxation, audit or other queries, when you are in real need.

## HOW WE WORK?

When McMillan started providing such ERP solutions along with finance/accounting support the big corporate giants were the ones who needed it the most. But in today's complex world, every small or medium organisation also requires an ERP system to propel their growth ambitions. Indeed, an efficient ERP system helps the management to exercise proper control over day-to-day activities and focus more on growth of the company. McMillan helps our clients to solve their financial consulting issues as well as ERP related issues. We provide ERP with end-to-end financial support to our clients. The goal of every organization is to create wealth, and that means money is involved. Everything that involves money rolls over to accounts department. Though the accounts department is a spender of money, and not a revenue generator, as far as the organization is concerned, it is an essential part of the organization, control on which helps the entire organization to thrive and grow. A weak control over accounts of an organization is a loud death bell of the company. We have highly qualified accounting professionals. Our chartered accountant team will provide services like Accounting, Auditing, VAT Consultancy, ZAKAT Consultancy, ERP Consultancy etc.





## Why are our projects including our accounting team?

Accounting team are often included in the ERP software development process to ensure that the software meets the specific needs of the accounting department. This may include ensuring accuracy of the financial data, integration of accounting principles, and the ability to generate detailed reports. Additionally, accounting team can provide valuable feedback to developers about the functionality of the software and suggest ways it can be improved. The most important of all, it helps establish control measures over various activities of the organization.



# In What Ways Can We Help Our Customers?

- ▶ Online support from our junior, mid-level, and senior-level development and accounting teams to your financial and IT team and responsible individuals
- ▶ Avoid making significant manual or migration errors.
- ▶ Ensure effective outcome and support at any moment
- ▶ Prevent internal tax, VAT, and legal concerns





# Our Chartered accountants are responsible for a variety of tasks during implementation, including:

- Assessing financial risks and developing strategies to mitigate them.
- Reviewing and analyzing financial data to inform decision-making.
- Developing financial models to project future performance.
- Preparing financial statements and reports for internal and external stakeholders.
- Advising on tax and regulatory compliance.
- Assisting with budgeting and forecasting.
- Testing and evaluating internal control systems.
- Designing and implementing accounting systems.
- Providing guidance on financial performance and investment decisions.
- Analyzing data to identify trends and develop solutions.

# HOW OUR FUNCTIONALS HELP DURING IMPLEMENTATION?

1. Preparation of chart of accounts
2. Journal creation – bank, petty cash, etc.
3. Statement uploading – bank, cash etc.
4. Upload of opening balances, opening or closing tb, uploading of JVs.
5. Reconciliation of bank and cash
6. Sales, purchase, journal entries
7. Partner’s balances upload (Accounts Payable & Receivables)
8. Product/Service upload, product category, stock quantity and price upload.
9. Working on analytic accounting (cost centre accounting), landed cost accounting (for importers)
10. Consult, Design and Develop various reports like Balance Sheet, P&L, TB, VAT Reports, various general & journal ledgers, MIS Reports.



11. Handling of Credit notes, Debit notes, especially in view of E-Invoicing rules in certain countries.
12. Payment Registration and Treasury Management
13. Point of sale (P.O.S) Operations and faster data processing and customer handling at counter.
14. Creation of Unit of measure & category
15. Inventory upload, valuation, various inventory reports, product report, implementation of various inventory controls.
16. Sales & Purchase Order processing, Quotation, delivery, warehouse management.



## ABOUT ODOO

Odoo is a popular ERP Software, millions of which has been implemented all around the world in more than 190 countries across all continents. It has a major impact on the economies of countries across Europe and the Middle East by providing an affordable, secure, and flexible business solution. .



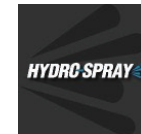
# NOTABLE ODOO CUSTOMERS :

IN SAUDI



# NOTABLE ODOO CUSTOMERS :

WORLD OVER



# MODULES AVAILABLE IN OD00

## FINANCE

Accounting	Invoicing
Accounting	Accounting
Expenses	Spreadsheet

## SALES

CRM	Sales
Point of Sale	Subscriptions
Rental	Amazon Connector





# MODULES AVAILABLE IN OD00

## WEBSITES

Website Builder	E-Commerce
Blogs	Forum
Live Chat	ELearning

## INVENTORY AND MRP

Inventory	Manufacturing
PLM	Purchase
Maintenance	Quality



# MODULES AVAILABLE IN OD00

## HUMAN RESOURCES

Employees	Recruitment
Time Off	Appraisals
Referrals	Fleet

## MARKETING

Social Marketing	Email Marketing
SMS Marketing	Events
Marketing Automation	Surveys



# MODULES AVAILABLE IN OD00

## SERVICES

Project	Timesheet
Field Service	Helpdesk
Planning	Appointments

## PRODUCTIVITY

Discuss	Approvals
IoT	VoIP
Knowledge	Support



# ODOO IN MIDDLE EAST, EUROPE AND US MARKET

In Middle East region, they were using Odoo as an accounting and financial management tool, as well as for customer relationship management. They also used it for handle project management and other business operations. The scope of Odoo in the US market is really wide and varied. They are using Odoo to automate their processes, increase productivity, and manage their customer relationship management.



# SOME INDUSTRIES THAT ODOO SERVES

While Odoo is capable of serving any industrial vertical, due to its ability of seamless customization and integration, below are some prominent industries Odoo is serving currently.

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- Logistics
- Industrial Manufacturing
- E-Commerce
- Retail
- Hospital Management
- Professional Services,
- IT and Communication
- Real Estate
- Real Estate
- Construction
- Energy & Water Supply

# POPULAR COUNTRIES CURRENTLY USING ODOO

Odoo is currently used in more than 190 countries world over. here are some prominent countries among them.

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Algeria  
Argentina  
Australia  
Belgium  
Brazil  
Canada  
Chile  
China  
Columbia  
Croatia

Egypt  
France  
Germany  
India  
Indonesia  
Italy  
Kenya  
Mexico  
Netherlands  
Peru

Portugal  
Saudi Arabia  
Singapore  
Spain  
Switzerland  
Thailand  
UAE  
UK  
USA  
Uruguay



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